Vividata - Shopping Behaviour Report

| Attribute | Benchmark <br> North Vancouver (CSD/CY, BC) |  | West Vancouver (CSD/DM, BC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Population of Age 15 and Up | 51,426 |  | 39,463 |  |  |
| Shopping - Categories Shop Most Often - In-Store |  |  |  |  |  |
| In-Store - Automotive Services/Supplies/Products | 27,927 | 54.31\% | 23,540 | 59.65\% | 110 |
| In-Store - Building/Home Improvement Items/Tools | 29,884 | 58.11\% | 24,825 | 62.91\% | 108 |
| In-Store - Children's Clothing/Shoes | 11,169 | 21.72\% | 10,503 | 26.61\% | 123 |
| In-Store - Electronics | 21,672 | 42.14\% | 17,909 | 45.38\% | 108 |
| In-Store - Footwear | 38,397 | 74.67\% | 31,384 | 79.53\% | 107 |
| In-Store - Furniture/Home Accessories | 33,116 | 64.40\% | 25,724 | 65.18\% | 101 |
| In-Store - Gardening Supplies | 28,500 | 55.42\% | 25,169 | 63.78\% | 115 |
| In-Store - Groceries | 42,758 | 83.15\% | 33,008 | 83.64\% | 101 |
| In-Store - Household Appliances | 26,470 | 51.47\% | 23,262 | 58.95\% | 115 |
| In-Store - Jewellery | 23,414 | 45.53\% | 18,876 | 47.83\% | 105 |
| In-Store - Men's Clothing | 28,346 | 55.12\% | 24,715 | 62.63\% | 114 |
| In-Store - Personal Care | 36,203 | 70.40\% | 28,560 | 72.37\% | 103 |
| In-Store - Pet Food/Care | 21,367 | 41.55\% | 19,609 | 49.69\% | 120 |
| In-Store - Sporting Goods/Athletic Wear | 24,214 | 47.09\% | 23,050 | 58.41\% | 124 |
| In-Store - Toys/Games/Learning | 13,926 | 27.08\% | 11,291 | 28.61\% | 106 |
| In-Store - Women's Clothing | 24,230 | 47.12\% | 20,461 | 51.85\% | 110 |
| In-Store - Other | 15,237 | 29.63\% | 12,887 | 32.66\% | 110 |
| Shopping - Categories Shop Most Often - Online |  |  |  |  |  |
| Online - Automotive Services/Supplies/Products | 1,351 | 2.63\% | 1,044 | 2.65\% | 101 |
| Online - Building/Home Improvement Items/Tools | 1,093 | 2.13\% | 805 | 2.04\% | 96 |
| Online - Children's Clothing/Shoes | 1,841 | 3.58\% | 1,334 | 3.38\% | 94 |
| Online - Electronics | 7,612 | 14.80\% | 4,939 | 12.52\% | 85 |
| Online - Footwear | 1,545 | 3.00\% | 927 | 2.35\% | 78 |
| Online - Furniture/Home Accessories | 2,240 | 4.36\% | 1,323 | 3.35\% | 77 |
| Online - Gardening Supplies | 1,251 | 2.43\% | 1,112 | 2.82\% | 116 |
| Online - Groceries | 934 | 1.82\% | 461 | 1.17\% | 64 |
| Online - Household Appliances | 2,171 | 4.22\% | 1,245 | 3.15\% | 75 |
| Online - Jewellery | 1,814 | 3.53\% | 1,059 | 2.69\% | 76 |
| Online - Men's Clothing | 1,472 | 2.86\% | 937 | 2.38\% | 83 |
| Online - Personal Care | 1,057 | 2.06\% | 687 | 1.74\% | 84 |
| Online - Pet Food/Care | 619 | 1.20\% | 355 | 0.90\% | 75 |
| Online - Sporting Goods/Athletic Wear | 1,548 | 3.01\% | 1,046 | 2.65\% | 88 |
| Online - Toys/Games/Learning | 4,519 | 8.79\% | 2,755 | 6.98\% | 79 |
| Online - Women's Clothing | 2,074 | 4.03\% | 1,245 | 3.15\% | 78 |
| Online - Other | 2,977 | 5.79\% | 2,097 | 5.31\% | 92 |
| Shopping - Categories Shop Most Often - Both Equally |  |  |  |  |  |
| Both Equally - Automotive Services/Supplies/Products | 5,818 | 11.31\% | 4,440 | 11.25\% | 99 |
| Both Equally - Building/Home Improvement Items/Tools | 6,226 | 12.11\% | 5,211 | 13.21\% | 109 |
| Both Equally - Children's Clothing/Shoes | 4,014 | 7.81\% | 3,078 | 7.80\% | 100 |
| Both Equally - Electronics | 17,131 | 33.31\% | 14,831 | 37.58\% | 113 |
| Both Equally - Footwear | 7,845 | 15.25\% | 5,843 | 14.81\% | 97 |
| Both Equally - Furniture/Home Accessories | 8,689 | 16.90\% | 5,669 | 14.37\% | 85 |

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|  | Value | Percent | Value | Percent | Index |
| Both Equally - Gardening Supplies | 3,377 | 6.57\% | 2,774 | 7.03\% | 107 |
| Both Equally - Groceries | 4,070 | 7.92\% | 3,440 | 8.72\% | 110 |
| Both Equally - Household Appliances | 12,969 | 25.22\% | 9,897 | 25.08\% | 99 |
| Both Equally - Jewellery | 4,977 | 9.68\% | 3,007 | 7.62\% | 79 |
| Both Equally - Men's Clothing | 7,690 | 14.95\% | 5,348 | 13.55\% | 91 |
| Both Equally - Personal Care | 6,775 | 13.17\% | 4,978 | 12.62\% | 96 |
| Both Equally - Pet Food/Care | 3,520 | 6.84\% | 3,052 | 7.73\% | 113 |
| Both Equally - Sporting Goods/Athletic Wear | 6,972 | 13.56\% | 5,737 | 14.54\% | 107 |
| Both Equally - Toys/Games/Learning | 10,797 | 21.00\% | 7,701 | 19.52\% | 93 |
| Both Equally - Women's Clothing | 8,727 | 16.97\% | 6,784 | 17.19\% | 101 |
| Both Equally - Other | 11,734 | 22.82\% | 8,192 | 20.76\% | 91 |
| Shopping - When Shop In-Store (Employed only) - Before Work |  |  |  |  |  |
| Before Work - Frequently | 415 | 0.81\% | 198 | 0.50\% | 62 |
| Before Work - Sometimes | 1,670 | 3.25\% | 1,145 | 2.90\% | 89 |
| Before Work - Rarely | 3,591 | 6.98\% | 2,103 | 5.33\% | 76 |
| Shopping - When Shop In-Store (Employed only) - During Lunch Break |  |  |  |  |  |
| Lunch Break - Frequently | 656 | 1.28\% | 384 | 0.97\% | 76 |
| Lunch Break - Sometimes | 3,581 | 6.96\% | 2,244 | 5.69\% | 82 |
| Lunch Break - Rarely | 4,767 | 9.27\% | 3,268 | 8.28\% | 89 |
| Shopping - When Shop In-Store (Employed only) - After Work |  |  |  |  |  |
| After Work - Frequently | 4,305 | 8.37\% | 2,194 | 5.56\% | 66 |
| After Work - Sometimes | 5,583 | 10.86\% | 3,501 | 8.87\% | 82 |
| After Work - Rarely | 3,404 | 6.62\% | 2,571 | 6.52\% | 98 |
| Shopping - When Shop In-Store (Employed only) - On Weekend Days |  |  |  |  |  |
| Weekend - Frequently | 10,946 | 21.29\% | 6,177 | 15.65\% | 74 |
| Weekend - Sometimes | 4,767 | 9.27\% | 2,899 | 7.35\% | 79 |
| Weekend - Rarely | 672 | 1.31\% | 1,005 | 2.55\% | 195 |
| Shopping - How Often Shop Online - At Home |  |  |  |  |  |
| Shopping Online at Home - Frequently | 15,421 | 29.99\% | 12,077 | 30.60\% | 102 |
| Shopping Online at Home - Sometimes | 15,201 | 29.56\% | 10,523 | 26.67\% | 90 |
| Shopping Online at Home - Rarely | 4,051 | 7.88\% | 3,258 | 8.26\% | 105 |
| Shopping - How Often Shop Online - At Work |  |  |  |  |  |
| Shopping Online at Work - Frequently | 1,834 | 3.57\% | 1,350 | 3.42\% | 96 |
| Shopping Online at Work - Sometimes | 5,053 | 9.83\% | 3,843 | 9.74\% | 99 |
| Shopping Online at Work - Rarely | 4,708 | 9.15\% | 2,999 | 7.60\% | 83 |
| Shopping - How Often Shop Online - Somewhere Else |  |  |  |  |  |
| Shopping Online Somewhere Else - Frequently | 1,164 | 2.26\% | 796 | 2.02\% | 89 |
| Shopping Online Somewhere Else - Sometimes | 7,320 | 14.23\% | 4,567 | 11.57\% | 81 |
| Shopping Online Somewhere Else - Rarely | 7,867 | 15.30\% | 6,386 | 16.18\% | 106 |
| Shopping - Events Personally Participate in |  |  |  |  |  |
| Shopping Events - Back To School | 4,002 | 7.78\% | 3,287 | 8.33\% | 107 |
| Shopping Events - Black Friday | 10,476 | 20.37\% | 8,434 | 21.37\% | 105 |
| Shopping Events - Boxing Week | 12,626 | 24.55\% | 9,223 | 23.37\% | 95 |
| Shopping Events - Christmas Shopping | 22,712 | 44.17\% | 20,091 | 50.91\% | 115 |

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|  | Value | Percent | Value | Percent | Index |
| Shopping Events - Other Holiday Shopping | 7,499 | 14.58\% | 6,488 | 16.44\% | 113 |
| Convenience Stores - Personally Shopped at in Past 6 Months |  |  |  |  |  |
| Convenience Stores - Yes | 26,833 | 52.18\% | 18,759 | 47.54\% | 91 |
| Convenience Stores - \# Times Shopped at in Past 30 Days |  |  |  |  |  |
| \# Convenience Stores - 1-5 (L) | 20,683 | 40.22\% | 15,655 | 39.67\% | 99 |
| \# Convenience Stores - 6-10 (M) | 3,699 | 7.19\% | 1,260 | 3.19\% | 44 |
| \# Convenience Stores - 11-15 (H) | 165 | 0.32\% | 88 | 0.22\% | 69 |
| \# Convenience Stores - 16+ (H) | 509 | 0.99\% | 490 | 1.24\% | 125 |
| Convenience Stores - Where Shopped at in Past 30 Days |  |  |  |  |  |
| Convenience Stores - 7 Eleven Food Stores | 12,900 | 25.09\% | 8,316 | 21.07\% | 84 |
| Convenience Stores - Beckers | 459 | 0.89\% | 406 | 1.03\% | 116 |
| Convenience Stores - Boni-Soir | 720 | 1.40\% | 222 | 0.56\% | 40 |
| Convenience Stores - Couche-Tard | 90 | 0.17\% | 63 | 0.16\% | 94 |
| Convenience Stores - Great Canadian News | 335 | 0.65\% | 511 | 1.30\% | 200 |
| Convenience Stores - Hasty Market | 364 | 0.71\% | 283 | 0.72\% | 101 |
| Convenience Stores - Mac's Convenience Stores/Circle K | 2,529 | 4.92\% | 1,636 | 4.15\% | 84 |
| Convenience Stores - Mainway | 0 | 0.00\% | 0 | 0.00\% |  |
| Convenience Stores - Needs | 928 | 1.81\% | 313 | 0.79\% | 44 |
| Convenience Stores - Provi-Soir | 996 | 1.94\% | 319 | 0.81\% | 42 |
| Convenience Stores - Quickie Convenience Stores | 965 | 1.88\% | 542 | 1.37\% | 73 |
| Convenience Stores - Town Pantry | 3,039 | 5.91\% | 3,169 | 8.03\% | 136 |
| Convenience Stores - Convenience Stores at Gas Stations | 8,395 | 16.32\% | 7,440 | 18.85\% | 116 |
| Convenience Stores - Other | 6,824 | 13.27\% | 5,169 | 13.10\% | 99 |
| Drug Stores - Personally Shopped at in Past 6 Months |  |  |  |  |  |
| Drug Stores - Yes | 40,543 | 78.84\% | 31,310 | 79.34\% | 101 |
| Drug Stores - \# Times Shopped at in Past 30 Days |  |  |  |  |  |
| \# Drug Stores - 1-2 (L) | 22,580 | 43.91\% | 17,102 | 43.34\% | 99 |
| \# Drug Stores - 3-4 (M) | 22,580 | 43.91\% | 17,102 | 43.34\% | 99 |
| \# Drug Stores - 5+ (H) | 22,580 | 43.91\% | 17,102 | 43.34\% | 99 |
| Drug Stores - Where Shopped at in Past 30 Days |  |  |  |  |  |
| Drug Stores - Brunet | 1,058 | 2.06\% | 387 | 0.98\% | 48 |
| Drug Stores - Costco | 6,420 | 12.48\% | 5,649 | 14.32\% | 115 |
| Drug Stores - Familiprix | 0 | 0.00\% | 0 | 0.00\% |  |
| Drug Stores - Guardian Drug | 0 | 0.00\% | 0 | 0.00\% |  |
| Drug Stores - IDA | 453 | 0.88\% | 268 | 0.68\% | 77 |
| Drug Stores - Jean Coutu | 16 | 0.03\% | 15 | 0.04\% | 133 |
| Drug Stores - Lawton's | 0 | 0.00\% | 0 | 0.00\% |  |
| Drug Stores - London Drugs | 27,944 | 54.34\% | 20,795 | 52.69\% | 97 |
| Drug Stores - The Medicine Shoppe Pharmacy | 55 | 0.11\% | 70 | 0.18\% | 164 |
| Drug Stores - People's Drug Mart | 1,043 | 2.03\% | 382 | 0.97\% | 48 |
| Drug Stores - Pharma Plus/Rexall | 2,291 | 4.46\% | 1,531 | 3.88\% | 87 |
| Drug Stores - PharmaSave | 5,538 | 10.77\% | 3,447 | 8.73\% | 81 |
| Drug Stores - Proxim | 52 | 0.10\% | 19 | 0.05\% | 50 |
| Drug Stores - Shoppers Drug Mart/Pharmaprix | 27,331 | 53.15\% | 23,257 | 58.93\% | 111 |

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| Drug Stores - Uniprix | 1,318 | 2.56\% | 394 | 1.00\% | 39 |
| Drug Stores - Walmart | 4,811 | 9.36\% | 3,416 | 8.66\% | 93 |
| Drug Stores - Grocery Stores | 6,404 | 12.45\% | 5,889 | 14.92\% | 120 |
| Drug Stores - Other | 2,310 | 4.49\% | 1,943 | 4.92\% | 110 |
| Shopping Malls, Centres or Districts - \# Times Visited in Past Week |  |  |  |  |  |
| \# Shopping Malls Past Week - 1 | 15,787 | 30.70\% | 12,087 | 30.63\% | 100 |
| \# Shopping Malls Past Week - 2 | 8,323 | 16.18\% | 6,458 | 16.36\% | 101 |
| \# Shopping Malls Past Week - 3 | 4,470 | 8.69\% | 3,415 | 8.65\% | 100 |
| \# Shopping Malls Past Week - 4 | 3,402 | 6.62\% | 2,587 | 6.56\% | 99 |
| \# Shopping Malls Past Week - 5 | 980 | 1.91\% | 523 | 1.33\% | 70 |
| \# Shopping Malls Past Week - 6+ | 1,619 | 3.15\% | 1,355 | 3.43\% | 109 |
| Shopping Malls, Centres or Districts - \# Times Visited in Past Month |  |  |  |  |  |
| \# Shopping Malls Past Month - 1 | 7,992 | 15.54\% | 6,008 | 15.23\% | 98 |
| \# Shopping Malls Past Month - 2 | 8,304 | 16.15\% | 6,417 | 16.26\% | 101 |
| \# Shopping Malls Past Month - 3 | 5,605 | 10.90\% | 4,445 | 11.26\% | 103 |
| \# Shopping Malls Past Month - 4 | 5,662 | 11.01\% | 5,151 | 13.05\% | 119 |
| \# Shopping Malls Past Month - 5 | 3,192 | 6.21\% | 2,140 | 5.42\% | 87 |
| \# Shopping Malls Past Month - 6+ | 14,179 | 27.57\% | 10,564 | 26.77\% | 97 |
| Customer Reward Programs - Currently Belong to |  |  |  |  |  |
| Reward Programs - Yes | 44,535 | 86.60\% | 35,239 | 89.30\% | 103 |
| Customer Reward Programs - Type - Personally Used Past 12 mos. |  |  |  |  |  |
| Reward Past 12 Months - Airlines | 18,076 | 35.15\% | 16,133 | 40.88\% | 116 |
| Reward Past 12 Months - Book Stores | 8,807 | 17.13\% | 7,589 | 19.23\% | 112 |
| Reward Past 12 Months - Car Rental | 3,224 | 6.27\% | 3,978 | 10.08\% | 161 |
| Reward Past 12 Months - Coffee Shops | 11,577 | 22.51\% | 9,913 | 25.12\% | 112 |
| Reward Past 12 Months - Credit Card | 27,682 | 53.83\% | 24,330 | 61.65\% | 115 |
| Reward Past 12 Months - Department Stores | 10,690 | 20.79\% | 9,407 | 23.84\% | 115 |
| Reward Past 12 Months - Drug Stores | 21,745 | 42.28\% | 18,767 | 47.56\% | 112 |
| Reward Past 12 Months - Gasoline Stations | 15,885 | 30.89\% | 13,958 | 35.37\% | 115 |
| Reward Past 12 Months - Grocery Stores | 26,047 | 50.65\% | 22,035 | 55.84\% | 110 |
| Reward Past 12 Months - Hotel | 7,528 | 14.64\% | 7,367 | 18.67\% | 128 |
| Reward Past 12 Months - Train | 1,464 | 2.85\% | 1,221 | 3.09\% | 108 |
| Reward Past 12 Months - Other | 5,382 | 10.47\% | 4,331 | 10.97\% | 105 |
| Customer Reward Programs - Type - Personally Used in Past 7 Days |  |  |  |  |  |
| Reward Past 7 Days - Airlines | 5,089 | 9.90\% | 4,695 | 11.90\% | 120 |
| Reward Past 7 Days - Book Stores | 2,297 | 4.47\% | 2,007 | 5.09\% | 114 |
| Reward Past 7 Days - Car Rental | 904 | 1.76\% | 991 | 2.51\% | 143 |
| Reward Past 7 Days - Coffee Shops | 5,602 | 10.89\% | 4,193 | 10.63\% | 98 |
| Reward Past 7 Days - Credit Card | 17,810 | 34.63\% | 16,255 | 41.19\% | 119 |
| Reward Past 7 Days - Department Stores | 2,870 | 5.58\% | 2,736 | 6.93\% | 124 |
| Reward Past 7 Days - Drug Stores | 10,937 | 21.27\% | 8,877 | 22.49\% | 106 |
| Reward Past 7 Days - Gasoline Stations | 8,758 | 17.03\% | 7,980 | 20.22\% | 119 |
| Reward Past 7 Days - Grocery Stores | 16,539 | 32.16\% | 15,350 | 38.90\% | 121 |
| Reward Past 7 Days - Hotel | 1,037 | 2.02\% | 1,391 | 3.53\% | 175 |

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| Men's Clothing - Tip Top Tailors | 122 | 0.24\% | 95 | 0.24\% | 100 |
| Men's Clothing - Tristan | 455 | 0.88\% | 495 | 1.26\% | 143 |
| Men's Clothing - Uniqlo | 328 | 0.64\% | 300 | 0.76\% | 119 |
| Men's Clothing - Walmart | 4,777 | 9.29\% | 3,621 | 9.18\% | 99 |
| Men's Clothing - Warehouse One | 0 | 0.00\% | 0 | 0.00\% |  |
| Men's Clothing - Winners | 2,881 | 5.60\% | 3,263 | 8.27\% | 148 |
| Men's Clothing - Zara | 303 | 0.59\% | 313 | 0.79\% | 134 |
| Men's Clothing - Other Stores | 12,454 | 24.22\% | 10,012 | 25.37\% | 105 |
| Women's Clothing - Personally Bought/Past 12 Months |  |  |  |  |  |
| Women's Clothing - Yes | 25,487 | 49.56\% | 18,465 | 46.79\% | 94 |
| Women's Clothing - \$ Spent Personally/Past 12 Months |  |  |  |  |  |
| Women's Clothing - \$100 Or Less | 6,782 | 13.19\% | 4,632 | 11.74\% | 89 |
| Women's Clothing - \$101-\$500 | 11,550 | 22.46\% | 8,265 | 20.94\% | 93 |
| Women's Clothing - \$501-\$1,000 | 5,054 | 9.83\% | 3,517 | 8.91\% | 91 |
| Women's Clothing - \$1,001-\$2,000 | 1,423 | 2.77\% | 1,312 | 3.32\% | 120 |
| Women's Clothing - More than \$2,000 | 678 | 1.32\% | 740 | 1.88\% | 142 |
| Women's Clothing - Where Personally Bought/Past 12 Months |  |  |  |  |  |
| Women's Clothing - Addition-Elle | 1,511 | 2.94\% | 680 | 1.72\% | 59 |
| Women's Clothing - American Apparel | 433 | 0.84\% | 404 | 1.02\% | 121 |
| Women's Clothing - American Eagle | 878 | 1.71\% | 837 | 2.12\% | 124 |
| Women's Clothing - Aritzia | 2,317 | 4.51\% | 2,931 | 7.43\% | 165 |
| Women's Clothing - Banana Republic | 1,200 | 2.33\% | 1,205 | 3.05\% | 131 |
| Women's Clothing - Bootlegger | 5 | 0.01\% | 5 | 0.01\% | 100 |
| Women's Clothing - Chico's | 332 | 0.65\% | 122 | 0.31\% | 48 |
| Women's Clothing - Cleo | 475 | 0.92\% | 588 | 1.49\% | 162 |
| Women's Clothing - Club Monaco | 58 | 0.11\% | 49 | 0.12\% | 109 |
| Women's Clothing - Dynamite | 610 | 1.19\% | 721 | 1.83\% | 154 |
| Women's Clothing - Eddie Bauer | 2,588 | 5.03\% | 1,480 | 3.75\% | 75 |
| Women's Clothing - Fairweather | 509 | 0.99\% | 362 | 0.92\% | 93 |
| Women's Clothing - Gap | 2,055 | 4.00\% | 1,590 | 4.03\% | 101 |
| Women's Clothing - Garage | 104 | 0.20\% | 153 | 0.39\% | 195 |
| Women's Clothing - Geox | 155 | 0.30\% | 192 | 0.49\% | 163 |
| Women's Clothing - H\&M | 2,806 | 5.46\% | 2,301 | 5.83\% | 107 |
| Women's Clothing - Holt Renfrew | 292 | 0.57\% | 103 | 0.26\% | 46 |
| Women's Clothing - Hudson's Bay | 6,761 | 13.15\% | 5,762 | 14.60\% | 111 |
| Women's Clothing - J.Crew | 284 | 0.55\% | 156 | 0.40\% | 73 |
| Women's Clothing - Joe Fresh | 2,723 | 5.29\% | 2,303 | 5.84\% | 110 |
| Women's Clothing - La Senza | 693 | 1.35\% | 431 | 1.09\% | 81 |
| Women's Clothing - La Vie en Rose | 1,113 | 2.17\% | 933 | 2.36\% | 109 |
| Women's Clothing - L'Aubainerie | 0 | 0.00\% | 0 | 0.00\% |  |
| Women's Clothing - Laura/Laura Petites | 1,026 | 1.99\% | 663 | 1.68\% | 84 |
| Women's Clothing - Le Chateau | 436 | 0.85\% | 371 | 0.94\% | 111 |
| Women's Clothing - LOLE | 184 | 0.36\% | 112 | 0.28\% | 78 |
| Women's Clothing - Lululemon | 3,482 | 6.77\% | 3,604 | 9.13\% | 135 |


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| Women's Clothing - Mark's/L'Equipeur | 1,359 | 2.64\% | 1,139 | 2.89\% | 109 |
| Women's Clothing - Marshalls | 969 | 1.88\% | 3,114 | 7.89\% | 420 |
| Women's Clothing - Melanie Lyne | 608 | 1.18\% | 487 | 1.23\% | 104 |
| Women's Clothing - Nordstrom | 511 | 0.99\% | 642 | 1.63\% | 165 |
| Women's Clothing - Northern Reflections | 1,269 | 2.47\% | 1,216 | 3.08\% | 125 |
| Women's Clothing - Old Navy | 2,699 | 5.25\% | 2,333 | 5.91\% | 113 |
| Women's Clothing - Olsen | 56 | 0.11\% | 72 | 0.18\% | 164 |
| Women's Clothing - Penningtons | 2,153 | 4.19\% | 1,482 | 3.76\% | 90 |
| Women's Clothing - Reitmans | 2,259 | 4.39\% | 1,876 | 4.75\% | 108 |
| Women's Clothing - Ricki's | 412 | 0.80\% | 338 | 0.86\% | 108 |
| Women's Clothing - Roots | 72 | 0.14\% | 68 | 0.17\% | 121 |
| Women's Clothing - RW \& Co. | 406 | 0.79\% | 345 | 0.88\% | 111 |
| Women's Clothing - Saks Fifth Avenue | 377 | 0.73\% | 300 | 0.76\% | 104 |
| Women's Clothing - Simons | 382 | 0.74\% | 300 | 0.76\% | 103 |
| Women's Clothing - Sport Chek/Sports Experts | 1,952 | 3.80\% | 1,734 | 4.39\% | 116 |
| Women's Clothing - Stitches | 322 | 0.63\% | 147 | 0.37\% | 59 |
| Women's Clothing - Thyme Maternity | 160 | 0.31\% | 90 | 0.23\% | 74 |
| Women's Clothing - Tristan | 0 | 0.00\% | 0 | 0.00\% |  |
| Women's Clothing - Uniqlo | 463 | 0.90\% | 779 | 1.97\% | 219 |
| Women's Clothing - Victoria's Secret | 585 | 1.14\% | 419 | 1.06\% | 93 |
| Women's Clothing - Walmart | 6,442 | 12.53\% | 3,995 | 10.12\% | 81 |
| Women's Clothing - Warehouse One | 206 | 0.40\% | 103 | 0.26\% | 65 |
| Women's Clothing - Winners | 6,052 | 11.77\% | 4,610 | 11.68\% | 99 |
| Women's Clothing - Zara | 657 | 1.28\% | 758 | 1.92\% | 150 |
| Women's Clothing - Other Stores | 13,708 | 26.66\% | 10,408 | 26.37\% | 99 |
| Footwear - Personally Bought in Past 12 Months |  |  |  |  |  |
| Footwear - Yes | 32,368 | 62.94\% | 26,550 | 67.28\% | 107 |
| Footwear - \$ Personally Spent in Past 12 Months |  |  |  |  |  |
| Footwear - Under \$50 | 3,001 | 5.84\% | 2,502 | 6.34\% | 109 |
| Footwear - \$51-\$100 | 8,467 | 16.46\% | 5,996 | 15.19\% | 92 |
| Footwear - \$101-\$250 | 16,040 | 31.19\% | 13,542 | 34.32\% | 110 |
| Footwear - \$251-\$500 | 3,300 | 6.42\% | 2,696 | 6.83\% | 106 |
| Footwear - \$501-\$1,000 | 1,183 | 2.30\% | 1,183 | 3.00\% | 130 |
| Footwear - \$1,001+ | 377 | 0.73\% | 631 | 1.60\% | 219 |
| Footwear - Where Personally Bought in Past 12 Months |  |  |  |  |  |
| Footwear - Aldo | 1,116 | 2.17\% | 956 | 2.42\% | 112 |
| Footwear - Brown's | 376 | 0.73\% | 401 | 1.02\% | 140 |
| Footwear - Ecco | 656 | 1.28\% | 756 | 1.92\% | 150 |
| Footwear - Foot Locker | 1,282 | 2.49\% | 1,042 | 2.64\% | 106 |
| Footwear - Geox | 361 | 0.70\% | 406 | 1.03\% | 147 |
| Footwear - Globo | 0 | 0.00\% | 0 | 0.00\% |  |
| Footwear - Hudson's Bay | 3,506 | 6.82\% | 2,646 | 6.70\% | 98 |
| Footwear - Mark's | 2,184 | 4.25\% | 1,739 | 4.41\% | 104 |
| Footwear - Marshalls | 319 | 0.62\% | 244 | 0.62\% | 100 |

Vividata - Shopping Behaviour Report

| Attribute | Benchmark <br> North Vancouver (CSD/CY, BC) |  | West Vancouver (CSD/DM, BC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Footwear - Naturalizer | 818 | 1.59\% | 680 | 1.72\% | 108 |
| Footwear - Nordstrom | 814 | 1.58\% | 1,075 | 2.72\% | 172 |
| Footwear - Quarks | 96 | 0.19\% | 146 | 0.37\% | 195 |
| Footwear - Roots | 120 | 0.23\% | 106 | 0.27\% | 117 |
| Footwear - Saks Fifth Avenue | 162 | 0.31\% | 290 | 0.73\% | 235 |
| Footwear - Soft Moc | 1,944 | 3.78\% | 1,684 | 4.27\% | 113 |
| Footwear - Sport Chek/Sports Experts | 3,621 | 7.04\% | 3,983 | 10.09\% | 143 |
| Footwear - Spring/Boutique Spring | 279 | 0.54\% | 214 | 0.54\% | 100 |
| Footwear - The Shoe Company/Town Shoes/The Shoe Warehouse | 3,292 | 6.40\% | 2,804 | 7.11\% | 111 |
| Footwear - Walmart | 2,891 | 5.62\% | 2,050 | 5.20\% | 93 |
| Footwear - Winners | 3,575 | 6.95\% | 3,168 | 8.03\% | 116 |
| Footwear - Work Authority | 0 | 0.00\% | 0 | 0.00\% |  |
| Footwear - Other Stores | 18,347 | 35.68\% | 15,771 | 39.96\% | 112 |
| Jewellery - Personally Bought in Past 12 Months |  |  |  |  |  |
| Jewellery - Yes | 8,586 | 16.70\% | 6,766 | 17.15\% | 103 |
| Jewellery - \$ Personally Spent Past 12 Months |  |  |  |  |  |
| Jewellery - Under \$100 | 3,355 | 6.52\% | 2,598 | 6.58\% | 101 |
| Jewellery - \$100-\$499 | 3,337 | 6.49\% | 2,571 | 6.52\% | 100 |
| Jewellery - \$500-\$999 | 1,541 | 3.00\% | 1,030 | 2.61\% | 87 |
| Jewellery - \$1,000-\$2,499 | 44 | 0.09\% | 46 | 0.12\% | 133 |
| Jewellery - \$2500 or More | 309 | 0.60\% | 521 | 1.32\% | 220 |
| Jewellery - Kind Bought in Past 12 Months |  |  |  |  |  |
| Jewellery - Bracelet | 1,005 | 1.96\% | 790 | 2.00\% | 102 |
| Jewellery - Earrings | 5,794 | 11.27\% | 4,790 | 12.14\% | 108 |
| Jewellery - Necklace | 4,710 | 9.16\% | 3,777 | 9.57\% | 104 |
| Jewellery - Engagement Ring | 249 | 0.49\% | 503 | 1.28\% | 261 |
| Jewellery - Watch | 2,004 | 3.90\% | 1,456 | 3.69\% | 95 |
| Jewellery - Other Ring | 2,645 | 5.14\% | 1,678 | 4.25\% | 83 |
| Jewellery - Other Jewellery | 1,045 | 2.03\% | 832 | 2.11\% | 104 |
| Jewellery - Ardene | 110 | 0.22\% | 87 | 0.22\% | 100 |
| Jewellery - Birks | 54 | 0.11\% | 59 | 0.15\% | 136 |
| Jewellery - Charm | 37 | 0.07\% | 19 | 0.05\% | 71 |
| Jewellery - Costco | 330 | 0.64\% | 194 | 0.49\% | 77 |
| Jewellery - Hudson's Bay | 1,893 | 3.68\% | 2,237 | 5.67\% | 154 |
| Jewellery - Independent Jewellers | 1,017 | 1.98\% | 851 | 2.16\% | 109 |
| Jewellery - Mappins | 78 | 0.15\% | 116 | 0.29\% | 193 |
| Jewellery - Michael Hill | 903 | 1.76\% | 1,073 | 2.72\% | 155 |
| Jewellery - Michael Kors | 368 | 0.72\% | 697 | 1.77\% | 246 |
| Jewellery - Where Bought in Past 12 Months |  |  |  |  |  |
| Jewellery - Pandora | 773 | 1.50\% | 429 | 1.09\% | 73 |
| Jewellery - People's | 570 | 1.11\% | 431 | 1.09\% | 98 |
| Jewellery - Tiffany \& Company | 255 | 0.50\% | 258 | 0.66\% | 132 |
| Jewellery - Walmart | 811 | 1.58\% | 527 | 1.34\% | 85 |

Vividata - Shopping Behaviour Report

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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Jewellery - Winners | 622 | 1.21\% | 830 | 2.10\% | 174 |
| Jewellery - Other Stores | 6,428 | 12.50\% | 5,560 | 14.09\% | 113 |
| Toys \& Games - Personally Bought in Past 12 Months |  |  |  |  |  |
| Toys \& Games - Yes | 13,258 | 25.78\% | 9,856 | 24.98\% | 97 |
| Toys \& Games - \$ Spent in Past 12 Months |  |  |  |  |  |
| Toys \& Games - \$1-\$49 | 3,260 | 6.34\% | 2,334 | 5.91\% | 93 |
| Toys \& Games - \$50-\$99 | 3,983 | 7.74\% | 2,942 | 7.45\% | 96 |
| Toys \& Games - \$100-\$199 | 2,895 | 5.63\% | 2,133 | 5.41\% | 96 |
| Toys \& Games - \$200-\$499 | 2,233 | 4.34\% | 1,742 | 4.42\% | 102 |
| Toys \& Games - \$500+ | 887 | 1.73\% | 705 | 1.79\% | 103 |
| Toys \& Games - Where Bought in Past 12 Months |  |  |  |  |  |
| Toys \& Games - Canadian Tire | 1,372 | 2.67\% | 1,148 | 2.91\% | 109 |
| Toys \& Games - Costco | 3,042 | 5.92\% | 2,855 | 7.23\% | 122 |
| Toys \& Games - Master-Mind | 647 | 1.26\% | 581 | 1.47\% | 117 |
| Toys \& Games - Toys R Us | 2,960 | 5.76\% | 1,953 | 4.95\% | 86 |
| Toys \& Games - Walmart | 4,380 | 8.52\% | 2,992 | 7.58\% | 89 |
| Toys \& Games - Other Stores | 8,721 | 16.96\% | 7,630 | 19.34\% | 114 |
| Greeting Cards - Personally Bought in Past 6 Months |  |  |  |  |  |
| Greeting Cards - Yes | 20,677 | 40.21\% | 16,594 | 42.05\% | 105 |
| Greeting Cards - \# Cards Bought in Past 6 Months |  |  |  |  |  |
| \# Greeting Cards - Less Than 5 (L) | 12,797 | 24.89\% | 10,835 | 27.46\% | 110 |
| \# Greeting Cards - 5-10 (M) | 5,161 | 10.04\% | 3,525 | 8.93\% | 89 |
| \# Greeting Cards - 11-14 (H) | 934 | 1.82\% | 791 | 2.00\% | 110 |
| \# Greeting Cards - 15 or More (H) | 1,785 | 3.47\% | 1,443 | 3.66\% | 105 |
| Boxed Chocolates - Personally Bought in Past 12 Months |  |  |  |  |  |
| Boxed Chocolates - Yes | 12,556 | 24.42\% | 10,113 | 25.63\% | 105 |
| Boxed Chocolates - \# Boxes Bought for Personal Use in Past 12 Months |  |  |  |  |  |
| \# Boxes Chocolates - 1-2 (L) | 5,229 | 10.17\% | 4,542 | 11.51\% | 113 |
| \# Boxes Chocolates - 3-5 (M) | 822 | 1.60\% | 758 | 1.92\% | 120 |
| \# Boxes Chocolates - 6+ (H) | 779 | 1.52\% | 641 | 1.62\% | 107 |
| Boxed Chocolates - \# Boxes Bought for Gifts in Past 12 Months |  |  |  |  |  |
| \# Boxes Chocolates for Gifts - 1-2 (L) | 6,398 | 12.44\% | 5,353 | 13.56\% | 109 |
| \# Boxes Chocolates for Gifts - 3-5 (M) | 2,270 | 4.41\% | 1,740 | 4.41\% | 100 |
| \# Boxes Chocolates for Gifts - 6+ (H) | 789 | 1.53\% | 751 | 1.90\% | 124 |
| Books - Personally Bought in Past 12 Months |  |  |  |  |  |
| Books - Yes | 26,132 | 50.82\% | 20,879 | 52.91\% | 104 |
| Books - \$ Spent in Past 12 Months |  |  |  |  |  |
| Books - \$1-\$49 | 10,793 | 20.99\% | 8,366 | 21.20\% | 101 |
| Books - \$50-\$99 | 10,223 | 19.88\% | 8,380 | 21.23\% | 107 |
| Books - \$100+ | 5,116 | 9.95\% | 4,134 | 10.48\% | 105 |
| Books - \# Books Bought in Past 12 Months - Paper |  |  |  |  |  |
| \# Books - 1-2 (L) | 11,543 | 22.45\% | 8,410 | 21.31\% | 95 |
| \# Books - 3-4 (M) | 5,299 | 10.30\% | 4,672 | 11.84\% | 115 |
| \# Books - 5-9 (H) | 4,254 | 8.27\% | 4,232 | 10.72\% | 130 |

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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| \# Books - 10+ (H) | 3,329 | 6.47\% | 2,465 | 6.25\% | 97 |
| Books - \# Books Bought in Past 12 Months - eBook |  |  |  |  |  |
| \# eBook-1-2 (L) | 4,280 | 8.32\% | 2,997 | 7.59\% | 91 |
| \# eBook - 3-4 (M) | 1,244 | 2.42\% | 984 | 2.49\% | 103 |
| \# eBook - 5-9 (H) | 169 | 0.33\% | 185 | 0.47\% | 142 |
| \# eBook-10+ (H) | 673 | 1.31\% | 505 | 1.28\% | 98 |
| Books - Where Bought Past 12 Months - Paper |  |  |  |  |  |
| Books - Retail Location | 21,010 | 40.86\% | 16,538 | 41.91\% | 103 |
| Books - Online | 8,555 | 16.64\% | 6,777 | 17.17\% | 103 |
| Books - Where Bought Past 12 Months - eBook |  |  |  |  |  |
| eBook - Retail Location | 142 | 0.28\% | 104 | 0.26\% | 93 |
| eBook - Online | 5,886 | 11.45\% | 5,084 | 12.88\% | 112 |


| Index | Description |
| :---: | :---: |
| $>=180$ | Extremely High |
| $>=110$ and $<180$ | High |
| $>=90$ and $<110$ | Similar |
| $>=50$ and $<90$ | Lower |
| $<50$ | Extremely Low |

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